



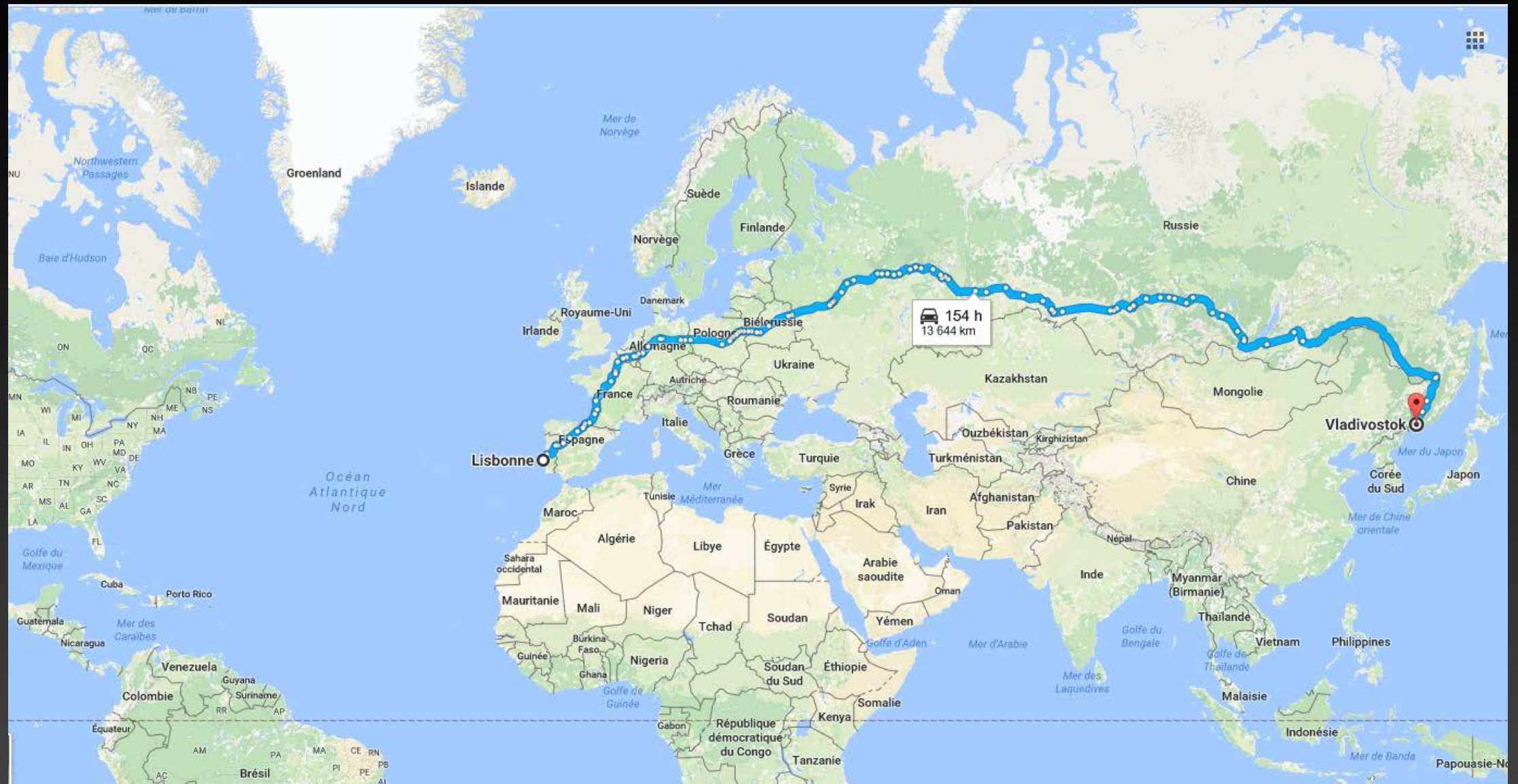
Stop Taking a Reactive Approach to Network Security

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Regional Director CEE



**FORTINET
SECURITY
FABRIC**

Lisbon - Vladivostok



Lisbon - Vladivostok



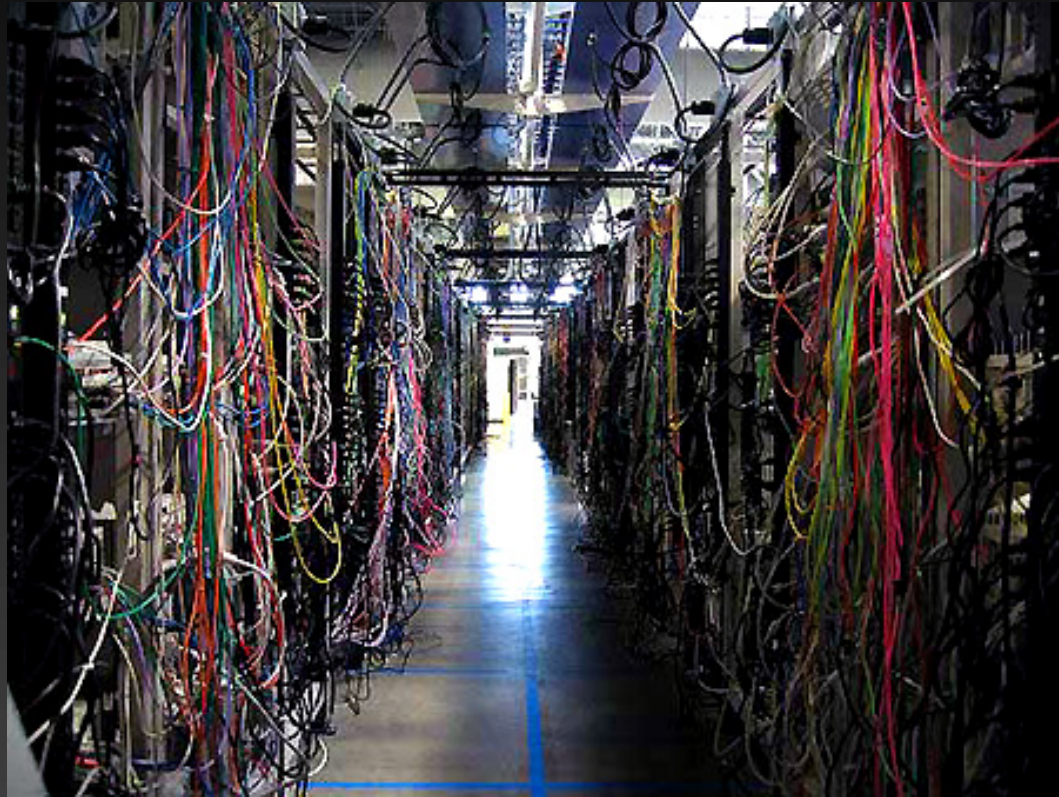
How Would You Do It?

- Improvise!
 - » Pack a bag
 - » Get a GPS (no one uses maps anymore)
 - » Hope for the best
- Plan, Plan and Plan some more
 - » Ask yourself the question “Why do I want to do this?”
 - » Advance research
 - » Plan for every contingency



The Same Applies When Planning a Network

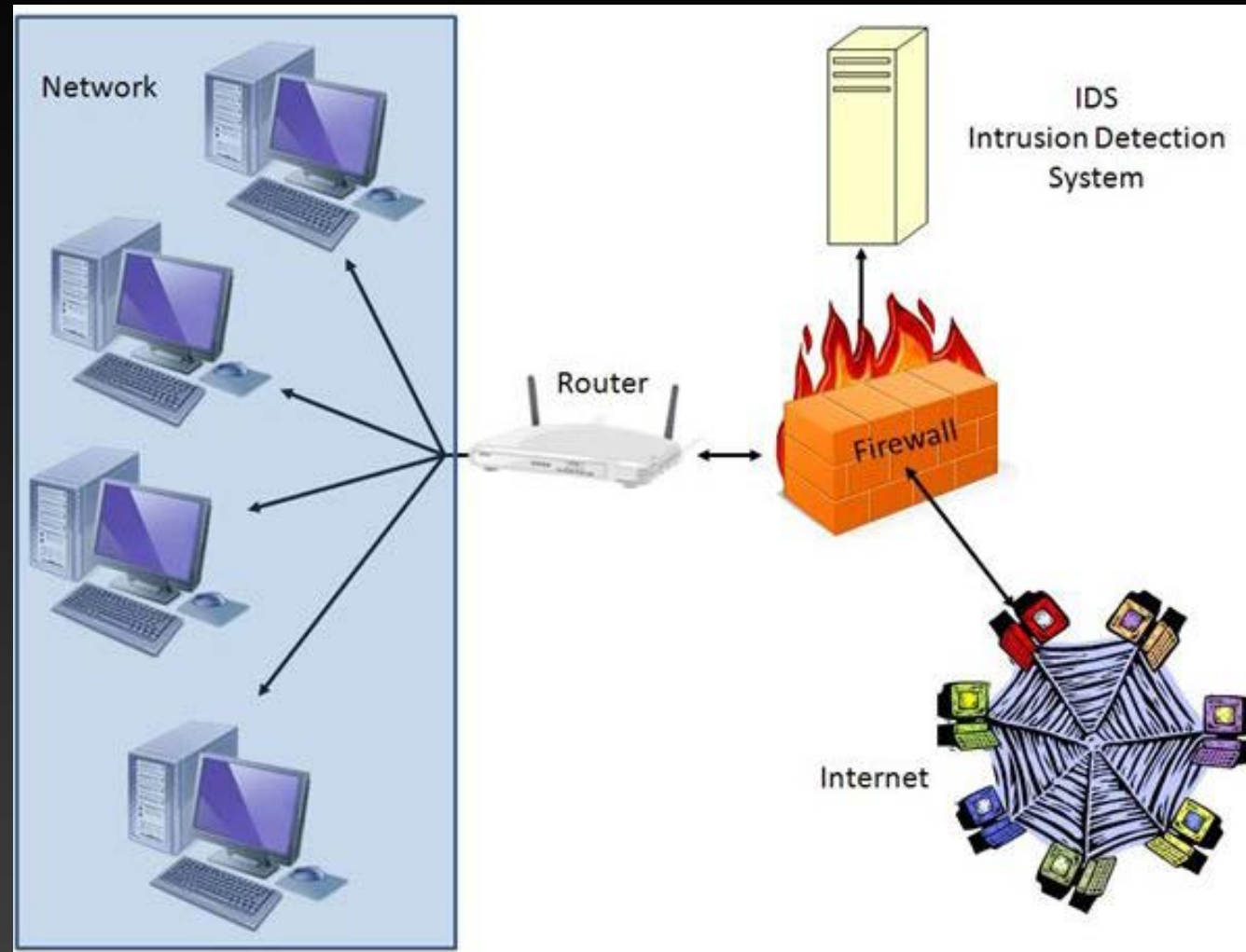
- Improvise!



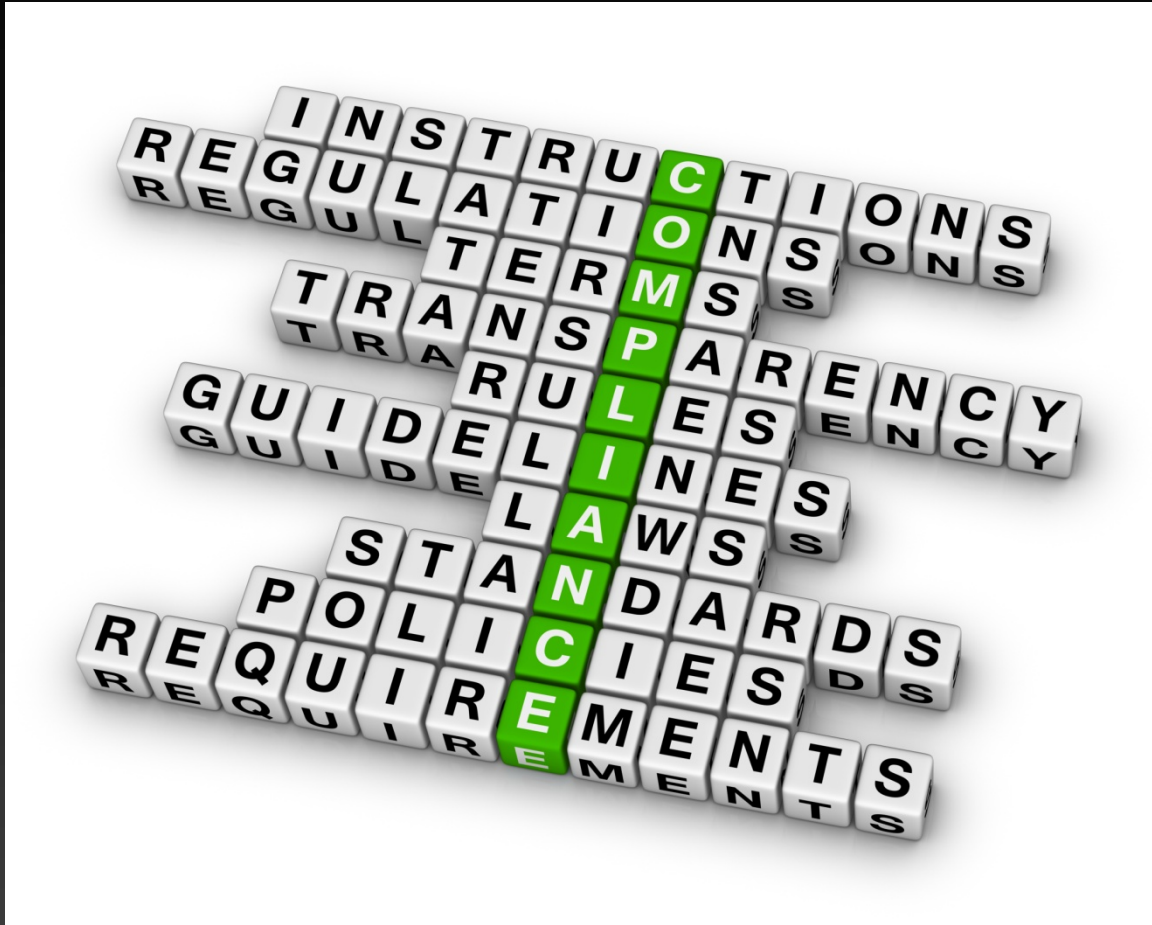
- Plan, Plan and Plan some more



Why Does Security Planning Fall Short of the Mark?



What is Your Key Criteria for Network Security?



What is Your Key Criteria for Network Security?



Issue #1 - Where Do Those Choices Leave You?



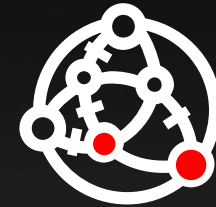
COMPLIANCE ≠ SECURITY

Enterprises spend too much time and effort ticking boxes on a list.



BACKWARD LOOKING

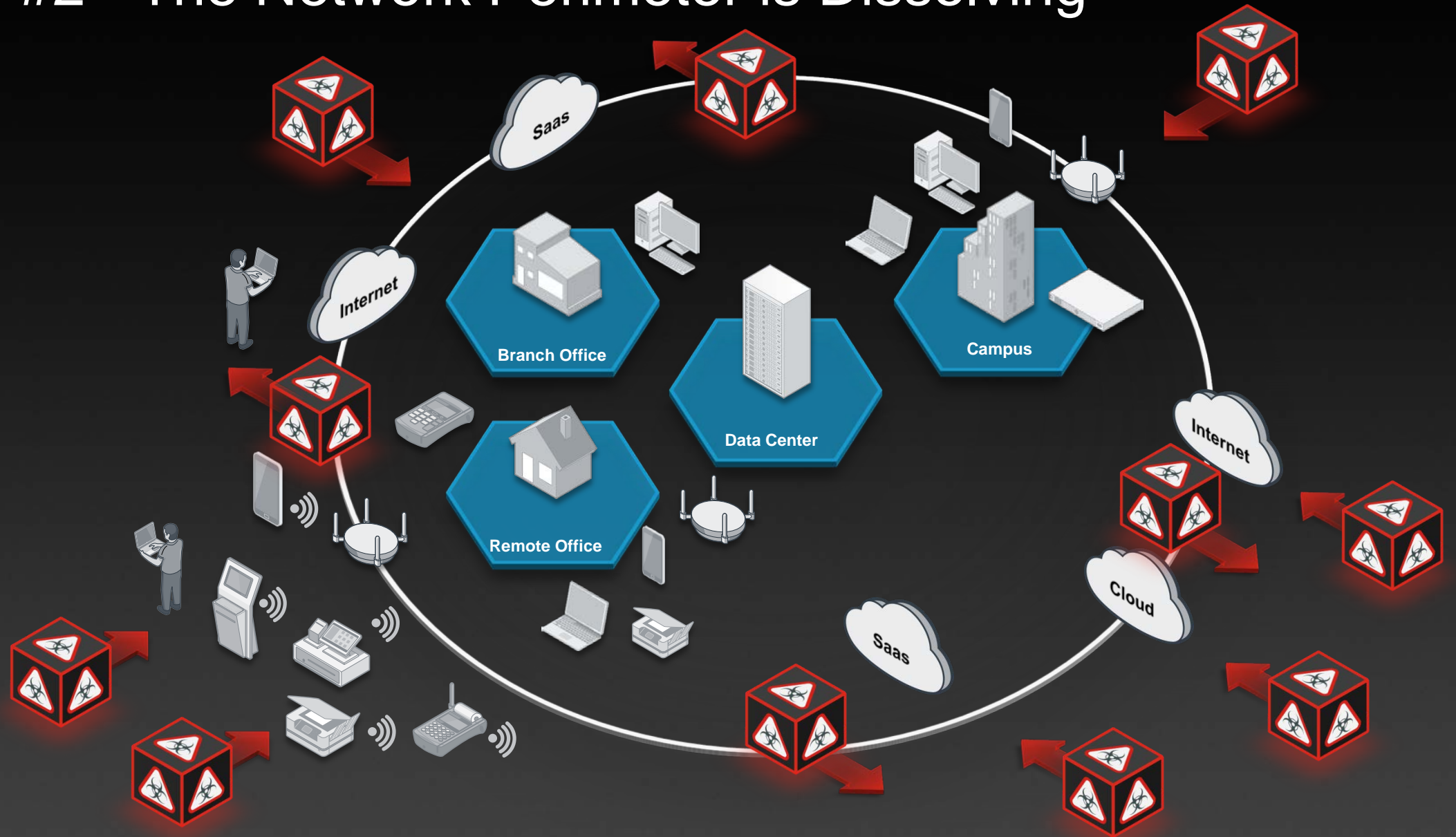
Taking a reactive approach only addresses known threats, not the unknowns.



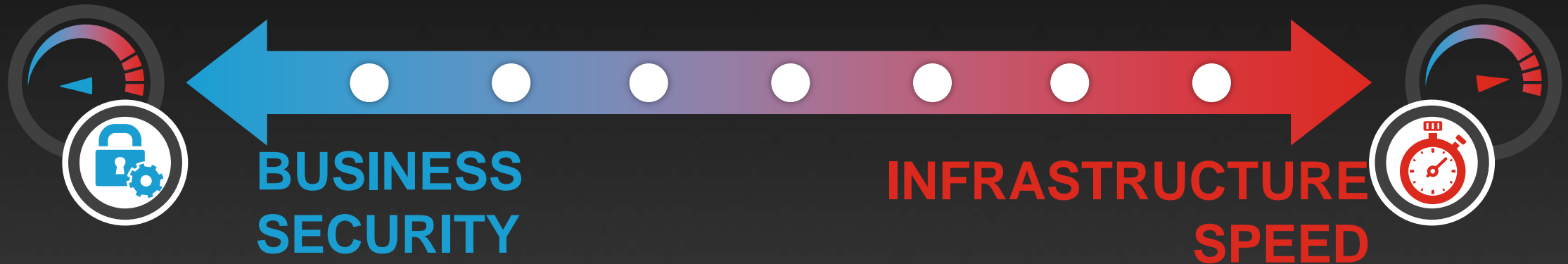
TOO MUCH

Too many different vendors whose products do not communicate with one another.

Issue #2 - The Network Perimeter is Dissolving



Issue #3 - Which Compromise Do You Make?



The End Result - Key Incidents discussed in 2016

SWIFT

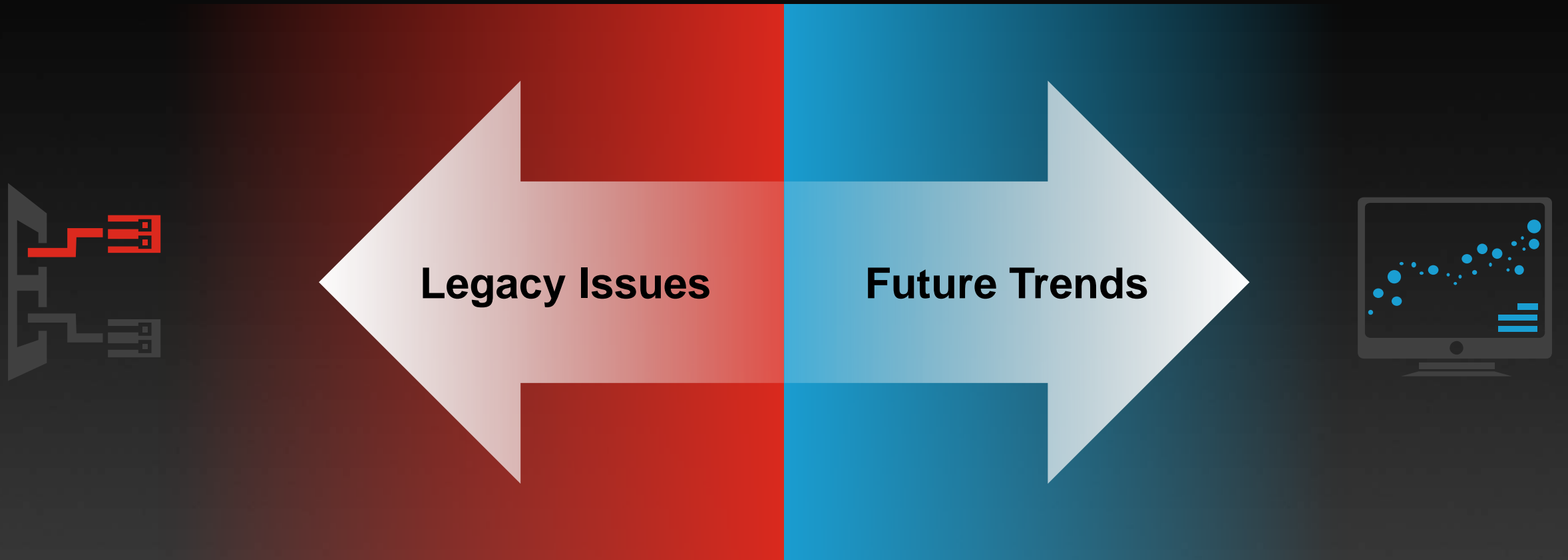


UKRAINE

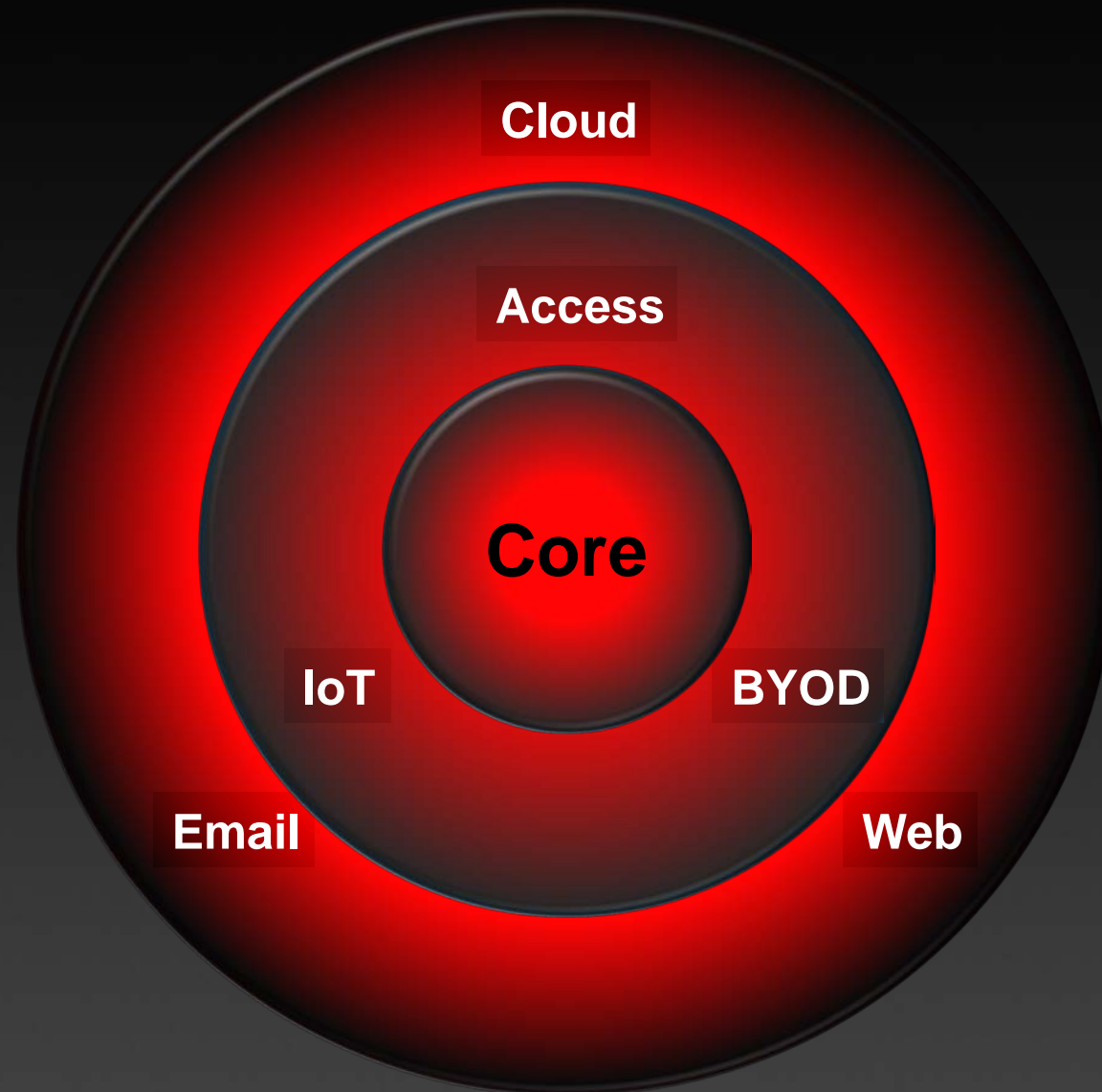


RANSOMWARE

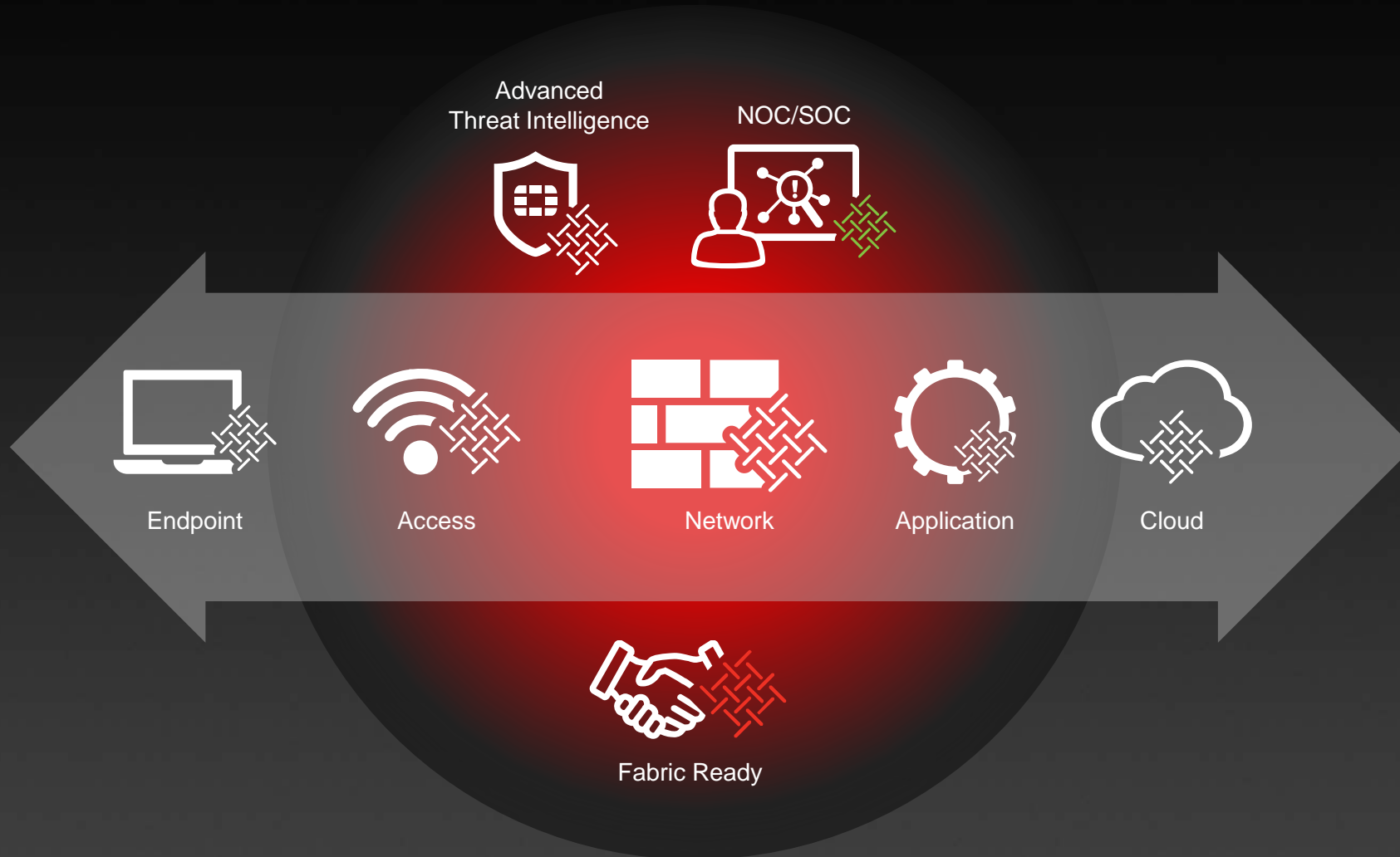
The Impossible Challenge?



What's Needed is a Philosophy, Not Another New Product



Fortinet Security Fabric



- Scalable
- Aware
- Secure
- Actionable
- Open

Key Attributes

SCALABLE

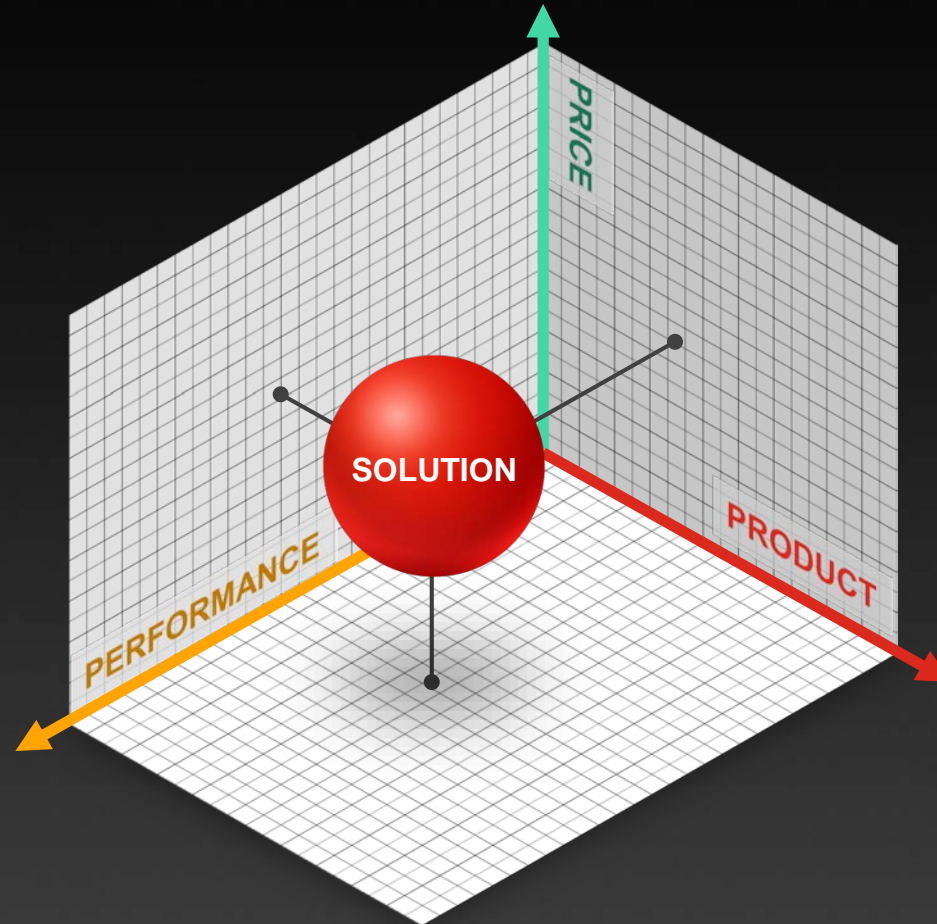
AWARE

SECURE

ACTIONABLE

OPEN

The Three Ps of Scalable



Key Attributes

SCALABLE

AWARE

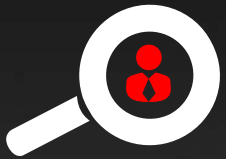
SECURE

ACTIONABLE

OPEN

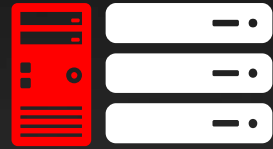
A Learning Mode – Combating Complexity

USER IDENTIFICATION



Who is connected?

DEVICE IDENTIFICATION



What devices do we have?

PHYSICAL TOPOLOGY



How are they connected?

NETWORK & APPLICATION TOPOLOGY



What Policies do we need?

MONITOR AND LEARN

Key Attributes

SCALABLE

AWARE

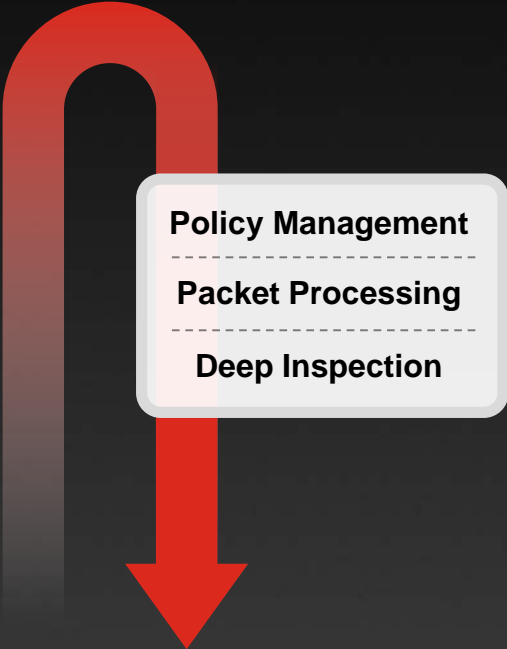
SECURE

ACTIONABLE

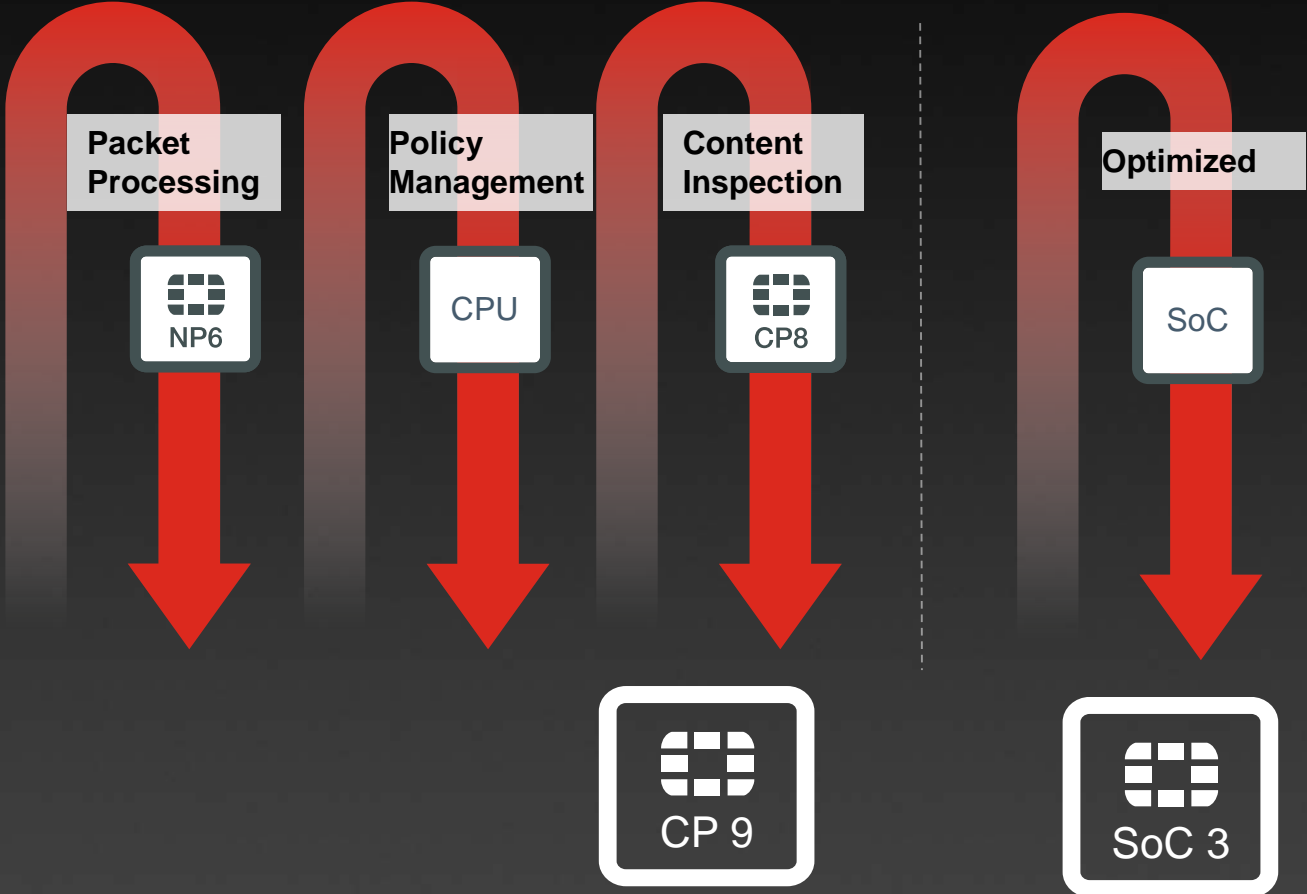
OPEN

Security Starts with Performance

CPU Only



Parallel Path Processing (PPP)

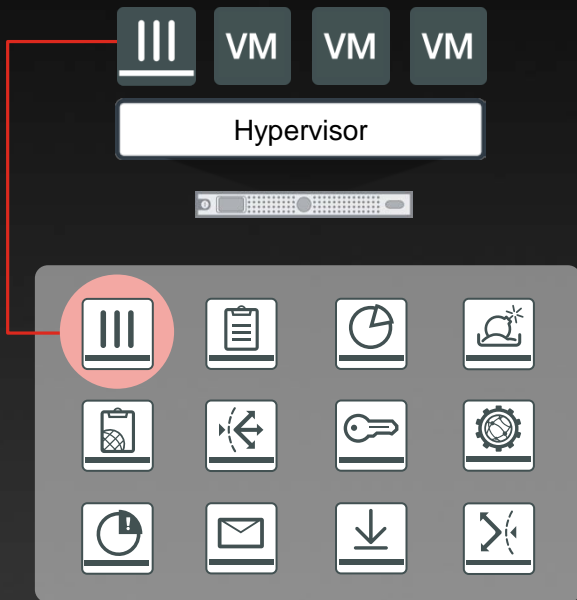


Slow is Broken

Security For the Virtual World

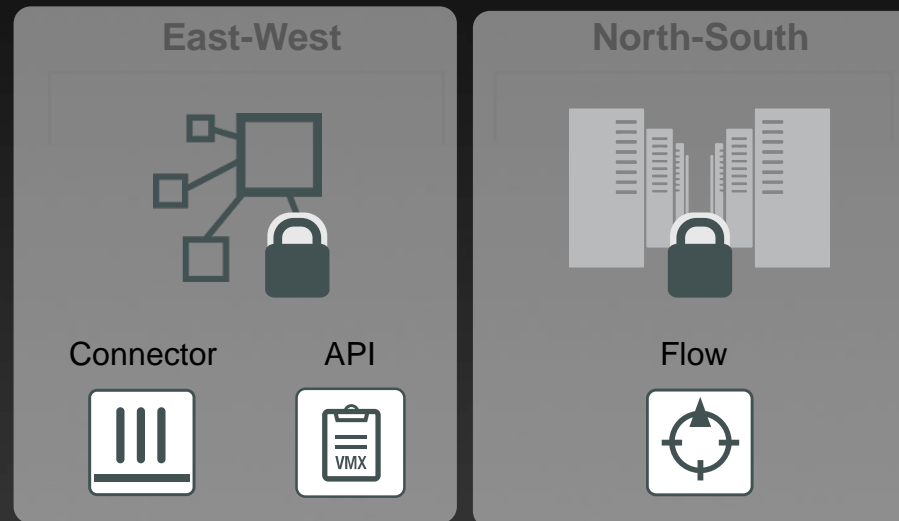
VIRTUALIZATION

Hypervisor Port



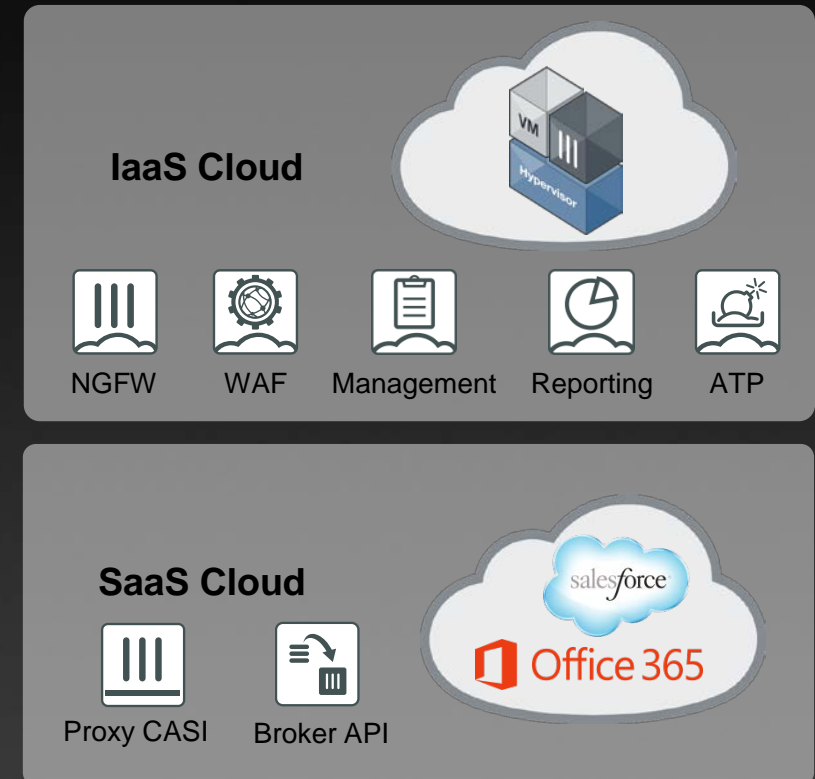
PRIVATE CLOUD

SDN - Orchestration Integration



PUBLIC CLOUD

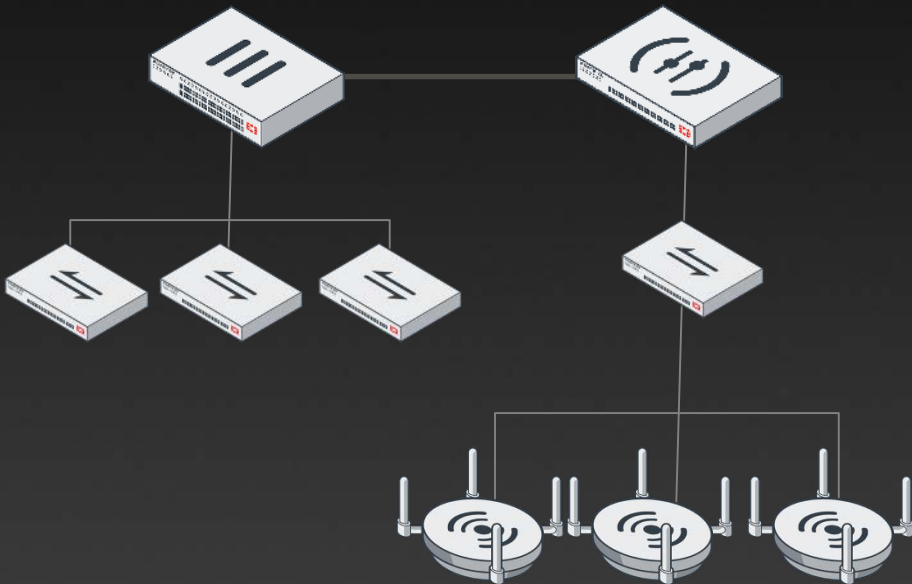
On-Demand



Secure Access For All Applications and Users

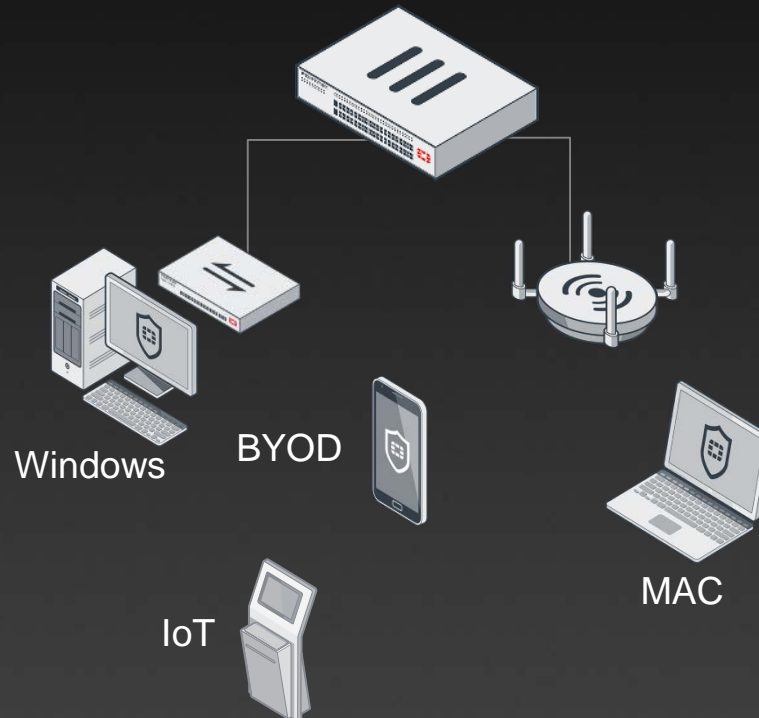
Large Scale Wireless Deployment

- Increased scalability and reach



Integrated Deployment

- “All in one”

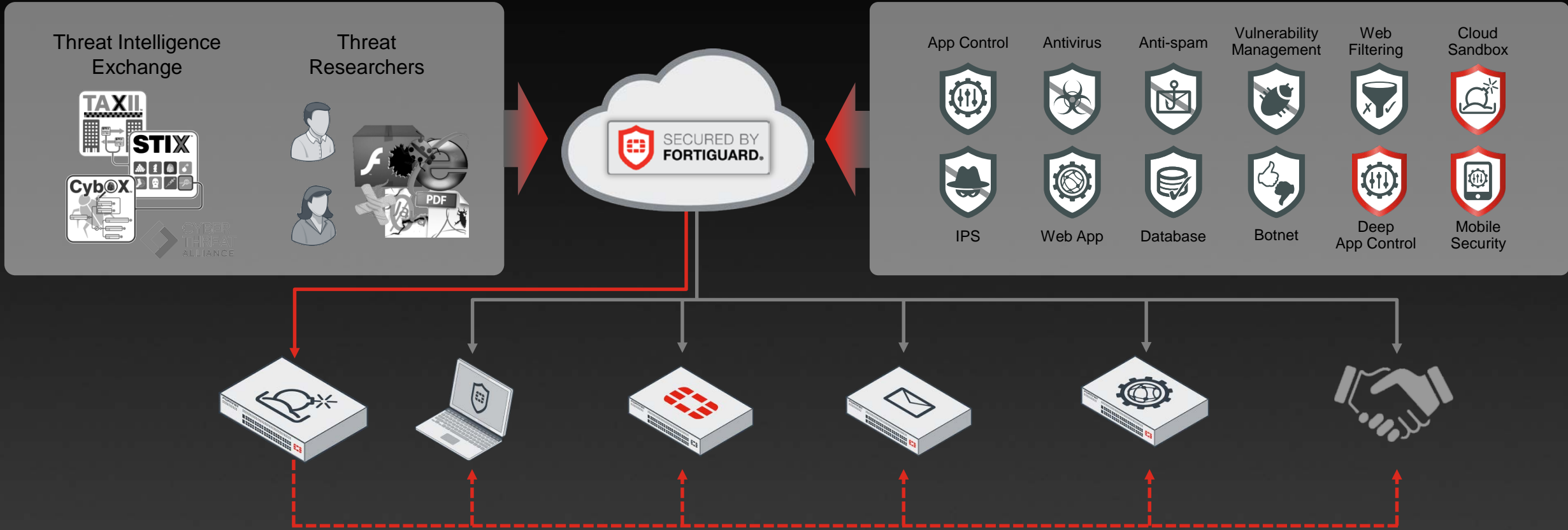


Micro-site Deployment

- Push security to the AP



Unified With a Single Source of Threat Intelligence



Key Attributes

SCALABLE

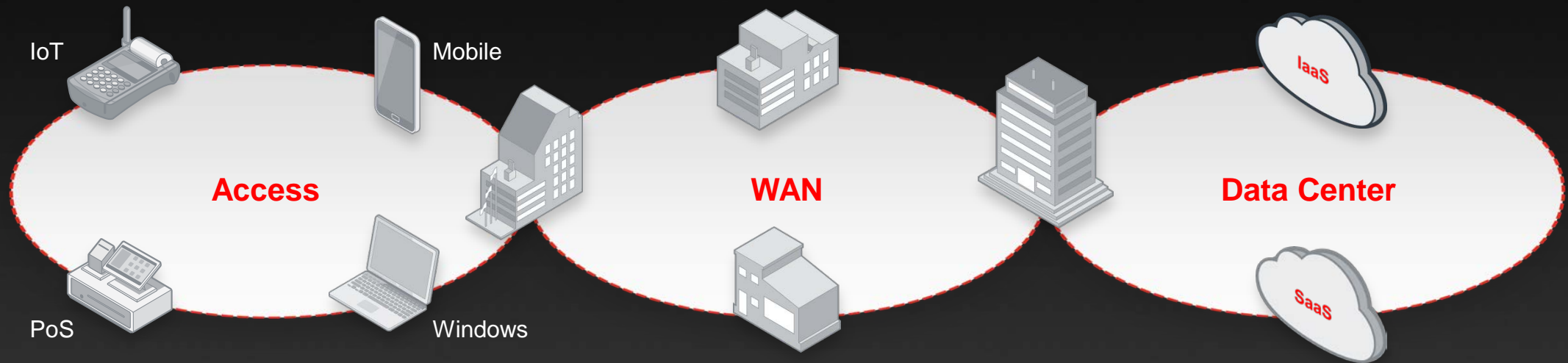
AWARE

SECURE

ACTIONABLE

OPEN

Actionable Across All of the Whole Network



Support Services

Single Pane of Glass

Migration to Cloud Based Systems

Key Attributes

SCALABLE

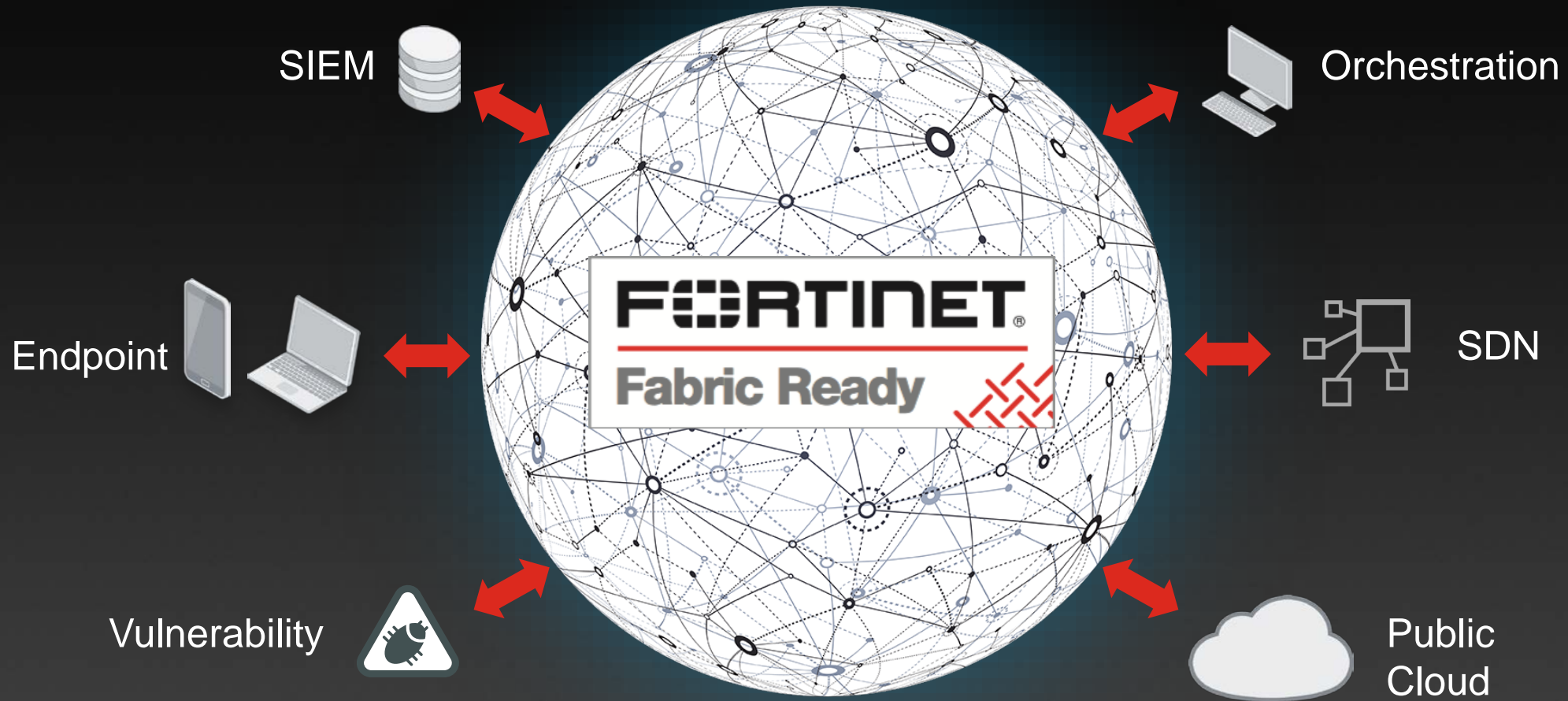
AWARE

SECURE

ACTIONABLE

OPEN

Open – Wherever, Whenever, Whatever



In the End, What Does it Do?

**PROVIDES A FRAMEWORK
FOR MEETING TODAY'S
AND TOMORROW'S
SECURITY CHALLENGES**



**BRINGS THE POWER
OF THREAT INTELLIGENCE
THROUGHOUT THE
NETWORK**



**ENABLES
COLLABORATION
AND AN EVER GROWING
ECOSYSTEM**



F **RTINET**®